

# **WHAT MAKES HAMILTON & ASSOCIATES**

## **UNIQUE**

1. Free initial consultation;
2. Funding included in fee;
3. Flat fee or exact fee ;
4. Annual reviews at no additional cost;
5. No charge for phone calls;
6. Work directly with Greg Hamilton, not junior associate;
7. More than mere probate avoidance;
8. Create security for families and Client during disability and/or death
9. More of a counseling issue rather than here is what you need;
10. IRA protection after owner dies;
11. Maintenance program to keep plan doing what Clients want or change with changing Client goals, they hear from us annually to review what is new in their lives or laws that effect their plans;
12. Address post mortem income taxation and capital gains taxation that may have a more detrimental impact on trust than estate taxation;
13. Work in unison with financial planner and CPA;
14. Train successor Trustees before they have to act;
15. Keep money in family in the event of divorce of children or remarriage of spouse;
16. Trusts are written in as much plain English as is possible so Clients can understand them;
17. Customized for every Client, not cookie cutter, cut and paste;
18. Covers if a beneficiary goes on governmental assistance so can keep inheritance and not lose the inheritance or the governmental assistance;